# Does digital innovation diminish consumers' perceived brand authenticity?

### Sayma MESSELMANI

IAE Aix-Marseille Université Graduate School of Managememt **Virginie de Barnier** 

IAE Aix-Marseille Université Graduate School of Management

### Cite as:

MESSELMANI Sayma, de Barnier Virginie (2020), Does digital innovation diminish consumers' perceived brand authenticity? *Proceedings of the European Marketing Academy*, 49th, (63995)

Paper from the 49th Annual EMAC Conference, Budapest, May 26-29, 2020.



## Does digital innovation diminish consumers' perceived brand authenticity?

#### **Abstract**

This paper explores the impact of product digital innovation on brand authenticity from consumers' perspective. Rolex and Cartier's consumers' perceived brand authenticity was measured through a quantitative questionnaire (N=137), using Morhart et al. (2015) 15-item scale, before and after being exposed to a scenario in which the two brands adopted a digital innovation. Results show that brand authenticity is stable and constant, which is a strong asset for brands. Perceived brand authenticity reinforces brand equity. Moreover, it is an asset and an important source of competitive advantage that rely strongly on the brand aura and its projected genuine values. Consequently, a high perceived authentic brand enables to launch digital innovations without endangering it brand assets.

**Keywords:** Authenticity; Digital; Innovation

Track: Innovation Management & New Product Development