The role of Triple-Bottom-Line businesses in institutional change towards sustainability. A Service-Dominant Logic perspective.

## **Teresa Sanchez Chaparro** Universidad Politécnica de Madrid

## Cite as:

Sanchez Chaparro Teresa (2021), The role of Triple-Bottom-Line businesses in institutional change towards sustainability. A Service-Dominant Logic perspective.. *Proceedings of the European Marketing Academy*, 50th, (93324)

Paper from the 50th Annual EMAC Conference, Madrid, May 25-28, 2021



The role of Triple-Bottom-Line businesses in institutional change towards sustainability. A Service-Dominant Logic perspective.

## **Abstract**

The 2030 Agenda, adopted by the United Nations in 2015, calls for a deep transformation at the system level, involving all economic actors. This paper aims at exploring the role of Triple-Bottom-Line businesses (organizations with a simultaneous focus on the economic, social and environmental dimensions) in the institutional change process needed to create a more sustainable economy. The study adopts a Service-Dominant lens and uses a multiple case-study methodology. The findings highlight key mechanisms in three domains previously identified in literature- symbolic meaning construction, mobilization of resources and reconfiguration of actor relations- as well as the dynamic interplay among these three domains. Conclusions contribute to expand our understanding of the ethical implications of Service-Dominant logic, as well as its relationship with the Triple-Bottom-Line concept.

**Keywords:** Service-Dominant Logic; institutional change; Triple-Bottom-Line

**Track:** Social Responsibility & Ethics