## Barbie: the success of a social media campaign

Javier Bustos Díaz
ESIC Business and Marketing Schoo
Lara Martin-Vicario
ESIC Business & Marketing School
Marc Perelló Sobrepere
ESIC Business & Marketing School

## Cite as:

Bustos Díaz Javier, Martin-Vicario Lara, Perelló Sobrepere Marc (2024), Barbie: the success of a social media campaign. *Proceedings of the European Marketing Academy*, 53rd, (118328)

Paper from the 53rd Annual EMAC Conference, Bucharest, Romania, May 28-31, 2024



Barbie: the success of a social media campaign

## **Abstract**

The purpose of this paper is to analyze the impact that Barbie's official account has had on social networks during the week of the premiere. This is due to two elements: firstly, the social impact of the film has been very high, making it an object of study. In addition, he has taken most of the coverage on social networks during the months of June, July and August. To carry out this objective, a quantitative methodology based on the social network analysis tools Fanpage Karma is proposed. Among the main results, it should be noted that TikTok emerges as the communication and marketing channel that generates the most engagement

Subject Areas: Advertising, Business-to-Business Marketing, Entertainment

Marketing, Promotion

Track: Digital Marketing & Social Media