## Corporate Sociopolitical Activism - The Case of Immigration Policy & Labor Shortage

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**Abstract** 

Labor shortages threaten economic and social stability of many developed nations. Despite

immigrants' functional indispensability to addressing these challenges, immigration remains

polarized, often framed undifferentiated and negatively by right-wing actors. Besides

politicians, businesses—facing direct labor shortages—are increasingly advocating for

immigrants' indispensable role. This paper examines how corporate sociopolitical activism

affects immigrants' public perception and subsequent voting and buying behavior. A pre-

election study in Germany shows that engaging in corporate sociopolitical activism can

influence societal perceptions, with the communicated underlying rationale being crucial.

Specifically, instrumental rationales can increase the public's perception of immigrants'

indispensability—even more than statements by politicians—and reduce the support for

undifferentiated anti-immigration positions. Importantly, such activism does not harm

consumers' buying intentions.

Keywords: corporate sociopolitical activism, immigration, functional indispensability

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1