Digital Transformation for Citizen-Centric Engagement: Navigating Social Impact in EU Public Sector Marketing

Andrés GÓMEZ
Esic University
María Eizaguirre Diéguez
ESIC University
Fernando Garcia-Monleon
Esic University

Cite as:

GÓMEZ Andrés, Eizaguirre Diéguez María, Garcia-Monleon Fernando (2025), Digital Transformation for Citizen-Centric Engagement: Navigating Social Impact in EU Public Sector Marketing. *Proceedings of the European Marketing Academy*, 54th, (125739)

Paper from the 54th Annual EMAC Conference, Madrid, Spain, May 25-30, 2025



Digital Transformation for Citizen-Centric Engagement: Navigating Social Impact in EU Public Sector Marketing

Abstract

This study explores how digital infrastructure, governmental transparency, compatibility impact and mobile the adoption and trust e-government services and citizen and business participation digital environments 27 member states of the across the European EU, World Union. Utilising data from the Bank, and World Health Organization, employ OLS regression to analyse the effects we participation in settings. these factors on digital Our findings reveal digital infrastructure and higher levels that improved of transparency are positively correlated with increased usage and trust in e-Furthermore, compatibility significantly government services. mobile enhances participation in digital public services among citizens businesses. The study highlights the crucial of digital equity, role ethical frameworks. and inclusive governance in maximising benefits of digital transformation. We provide societal actionable recommendations for policymakers and practitioners to align digital objectives, initiatives with social impact and equity emphasising the need for infrastructure enhancement, transparency promotion, and the importance of mobile accessibility.

Keywords: E-Government, Digital Transformation, Citizen-Centricity

Track: Public Sector and Non-Profit Marketing