Self-love towards destinations: scale development and validation

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Acknowledgements:

This work has been partly supported by the University of Piraeus Research Center.

Cite as:

LYKOUDI DIMITRA MARGIETA, ZOUNI GEORGIA, TSOGAS MARKOS (2025), Self-love towards destinations: scale development and validation. *Proceedings of the European Marketing Academy*, 54th, (126092)

Paper from the 54th Annual EMAC Conference, Madrid, Spain, May 25-30, 2025



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Abstract

Self-love is found to be a central aspect of destination love (Lykoudi, Zouni & Tsogas, 2023).

This study aspires to (1) methodologically advance the novel concept of self-love in tourism by

(a) developing a measurement scale that transcends the confines of specific destination brands

and (b) empirically validate its sub-factors and measurement items, and (2) furnish a coherent,

empirically substantiated framework for crafting effective destination marketing strategies, based

on tourists' self-love emotions. The analysis showed that self-love is a multi-dimensional,

reflective-formative second-order model. The results of this study extend the current knowledge

in both tourism and marketing by providing academics a comprehensive understanding of the

dimensions of self- love towards destinations as well as its measurement scale, and offering

tourism professionals strategic insights on leveraging the concept of self-love to gain a

competitive edge in the destination marketplace.

Keywords: self-love, scale development, destination marketing

Track: Tourism Marketing