Roles by robot vs. human in the restaurant sector: Perspective of restaurant brand building

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brand building

Abstract

Although scholars have conducted studies to understand service robots in the hospitality sector, it

is still unclear whether robots and human employees would influence customers' restaurant brand

relationship-building experience. Based on the theoretical foundation of role theory and

stereotypes, this study conducted two online experiments to test the effect of roles (e.g., chef, host

and server) on restaurant brand warmth and competence. Additionally, this study explored the

moderator of robot stereotype during the main effect of roles and restaurant brand building. Both

experiments confirmed that human chef and server roles have significantly higher brand warmth

than robot chef and server roles. Robot stereptype modertes certain parths for the main effect of

roles and restaurant brand building. This study contributes new theoretical insights on robot roles

in branding and provides managers with implications for adopting robots.

Keywords: service robot; brand building; stereotype

Track: Tourism Marketing

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